

GUIDELINE OF TVC PERCENTAGES FOR ADDITIONAL MEDIA

| MEDIA | CGA |
|---|-------------|
| | Recommended |
| | PERCENTAGES |
| DOOH / OOH | 50 – 150% |
| POS Poster in Store Windows | 35% |
| POS Brochures & Flyers | 25% |
| POS Life Size Cut-outs | Negotiable |
| Other POS (wobblers, hangers, promo displayers) | Negotiable |
| Magazines | 35% |
| Press (Newspapers) | 35% |
| Magazines & Press | 60% |
| TVC on loop videos in branch | 25% |
| TVC on Outdoor Scoreboards / Stadiums | 35% |
| Stills on Outdoor Scoreboards / Stadiums | 35% |
| TVC & Stills on Outdoor Scoreboards / Stadiums | 60% |
| Metrolites | 35% |
| Shopalites | 35% |
| Metrolites & Shopalites | 60% |
| Petrol Pumps | 20% |
| ATMS | 15% |
| XTrack & Light Rail/ stations / platforms | 35% |
| Taxis | 30% |
| Bus/Tram Back, Sides & Interiors | 50% |
| All Moving Transport | 80% |
| 24 Sheet Billboards | 50% - 100% |
| Domestic Airports & Inflight Screens | 20% |
| International Airports & Inflight Screens | 30% |
| New Zealand | 50% |
| Special Events | 30% |
| Direct Mail | 20% |
| Tradeshows | 20% |
| Catalogues | 25% |
| Cinema | 50% |
| Cinema Foyer | 15% |
| Cinema & Cinema Foyer | 60% |
| University / Industry Specific Publications | 15% |
| Add. 15 sec TVC / New 15 sec edit | 20% |
| Add. 30 sec TVC / New 30 sec edit | 25% |
| Add. 45 sec TVC / New 45 sec edit | 30% |
| Personal Appearances | Negotiable |



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| Mobile Devices | 25% |
|--|----------------------------|
| Outlet Venues | Negotiable |
| BTS/Making Of (Online Use Only) | 15% up to 2mins, 20% up |
| , | to 5mins |
| INTERNET – NON-GEO-FENCED (ie. WORLDWIDE) | CGA SUGGESTED |
| · | PERCENTAGES |
| Internet - Buyout | 100% |
| Internet - Stills | 25% |
| Internet - Banners | 25% |
| Internet - Social Media Sites | 25% |
| GIFS | 20% |
| OTHER | |
| Travel / Lay Days - Local | \$300 per day |
| Travel / Lay Days – International | \$500 per day |
| Night Loading after 10pm | \$500 per night |
| Rehearsal | \$75 per hour (min. 4hrs) |
| Wardrobe/Make Up/Hair | \$75 per hour |
| Overtime Adult | \$150 per hour |
| Recall Fees | \$70 |
| Per Diems | \$75 per day |
| Stills Shoot (if occurring on a separate day to the TVC shoot) | \$250/hr min 2hr call |
| | Adults |
| | \$125/hr min 2hr call Kids |
| Additional Shoot Days | \$1000 per 10hr call |
| | adults |
| | \$500 per 4-8hr call kids |
| WEATHER POSTPONEMENT | |
| Postponement up to 6pm day before shoot | No payment |
| Postponement on day of shoot & subsequent days | \$500 per day |
| MINIMUM RATE OF PAY FOR A FEATURED EXTRA | \$1500 Adults |
| THIS FEE WILL REPLACE AN EXTRA'S HOURLY RATE | \$750 Kids |
| | A Featured Extra is |
| | distinct from an Extra |
| | (part of a crowd, mob, |
| | ensemble or atmospheric |
| | scene and who appears |
| | only incidentally or in |
| | backgrounds, and who |
| | does not speak dialogue |
| | except in the mass, and |



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| | who is, in accordance |
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| | with industry practice, |
| | not featured and is not |
| | subject to individual |
| | direction) and is not a |
| | Performer. A Featured |
| | Extra is an Extra who is |
| | either auditioned, or is |
| | on the day individually |
| | directed and is in the |
| | finished advertising |
| | material, or an Extra who |
| | does not merely appear |
| | only incidentally or in |
| | backgrounds, or |
| | is immediately |
| | recognisable. |
| CANCELLATION | Where a call is cancelled |
| | at a time closer to the |
| | engagement than half |
| | the lead time or within |
| | five days of the |
| | engagement (whichever |
| | is the longer), a |
| | performer will be paid |
| | 50% of their fee and an |
| | extra will be paid 100% |
| | of their fee (BREA clause |
| | 61.4). |
| IN PERPETUITY: In alignment with MEAA/Equity, CGA | |
| members will not agree to "in perpetuity". | |
| In cases where a PR usage request is made, the CGA will | |
| endorse a term of 3 years or use the phrase – "PR use may | |
| extend beyond the term of the contract" | |